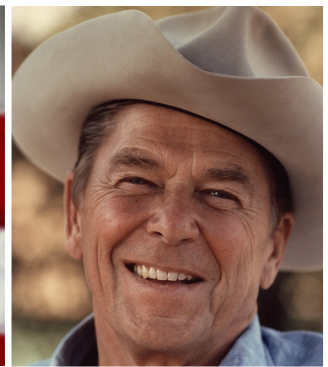
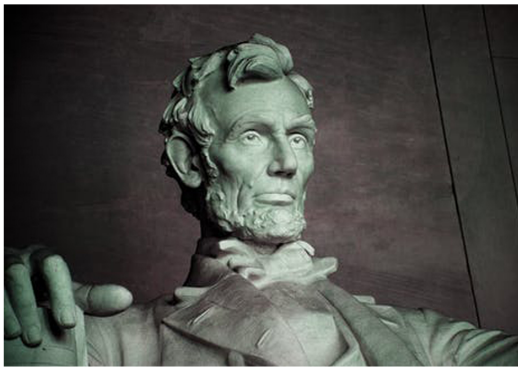


Legislative District 21 Republican Committee Precinct Committeeman Handbook



"The Constitution is not an instrument for the government to restrain the people, it is an instrument for the people to restrain the government - lest it come to dominate our lives and interests."

Patrick Henry

www.LD21.org



The MAGA movement has only just begun.

-Donald J Trump

Thank you for volunteering for one of the most important positions in our political party. As a PC, you are the face and voice of the Republican Party in your precinct. You hold an elected office just like any other local, county, or state official. You have a responsibility to the people who elected you, and to the Party who has put their faith in you to fulfill all the duties of the job.

When you became a Republican Precinct Committeeman/woman, you took on a vital leadership role to advance Republican principles of:

- **Lower taxes**
- **Smaller government**
- **Fiscal responsibility**
- **Individual freedom**
- **Strong national defense**
- **Job creation**
- **Family values**

We are facing a great challenge in the upcoming elections. As you know, our Party is under constant attack. The strength of our will as a Party is being tested. We cannot sit back and be passive. We must let all the people in our precincts know that we are working for them and listening to their voice in the process.

Elections are not won at the state, national, or even county level; elections are won in the individual precincts, one vote at a time. We all know the “fundamentals” of politics—such as registering voters, polling, telephoning, door knocking, and turning out the vote on Election Day—are not glamorous and often thankless. However, these fundamentals WIN elections and put Republicans in office. That’s why we are thankful for your leadership in these efforts.

Hopefully, this handbook will help you effectively carry out the duties of your elected office by answering questions you may be asked as you serve your precinct.



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Arizona Republican Party - How We Are Structured

PC's are the grassroots of the Republican Party. They have the power to shape their Party, such as voting for their Precinct Captains, State Committeemen, LD Chair, it's Executive Board Members, the MCRC Chair, it's Executive Board Members, MCRC Members at Large, the AZGOP Chair, it's Executive Board Members, and AZGOP Members at Large - all from the ground up!

National Party Organization: Republican National Committee (RNC):

The RNC is composed of a Chair, Co-Chair, Treasurer and Secretary plus all State Party Chairs and one committeeman and one committeewoman from each state and U.S. Territory. Officers are elected by the RNC. Arizona Republicans elects their RNC Committeeman and Committeewoman at the State Convention held in Presidential Election years.

State Party Organization - The AZGOP:

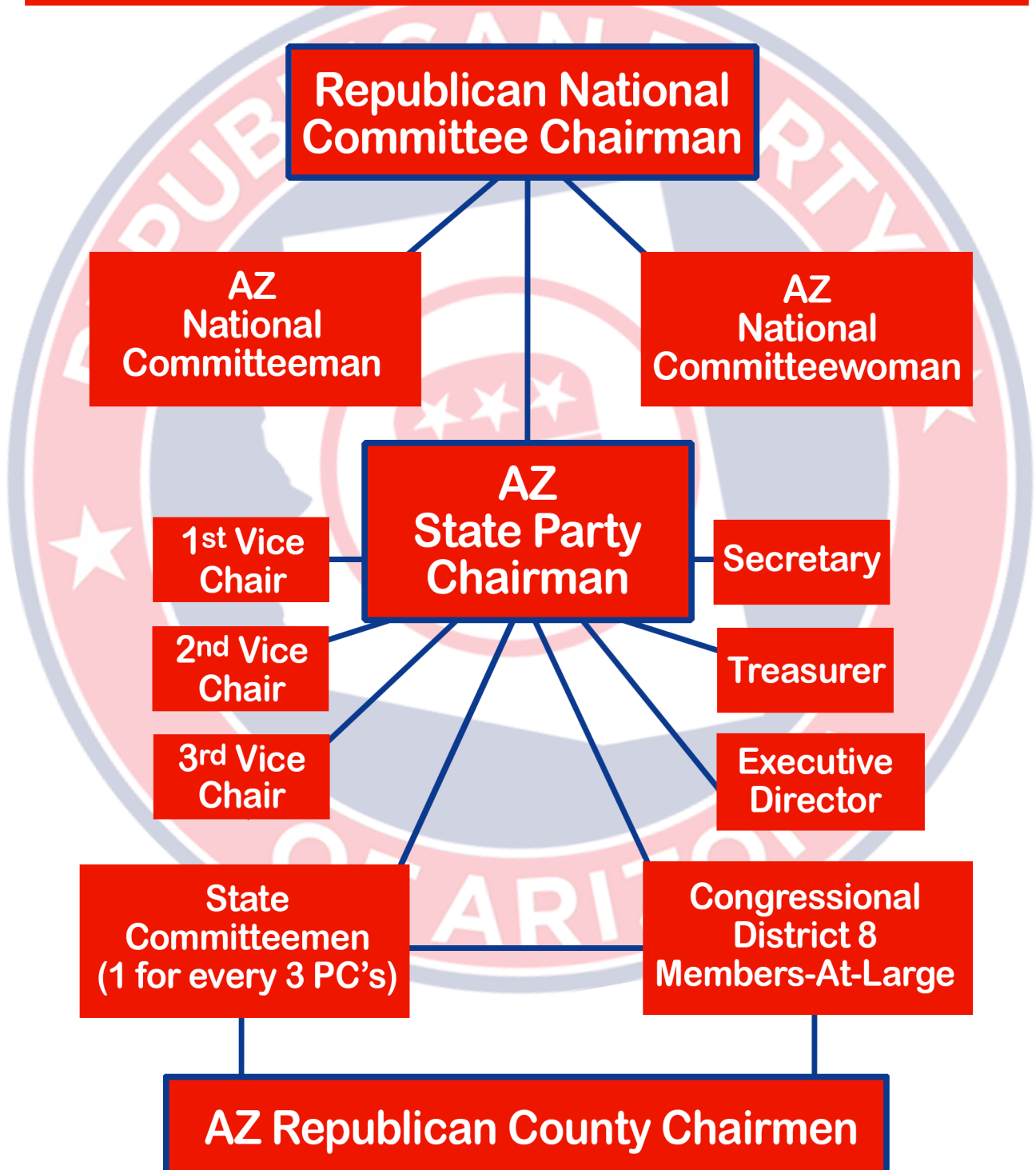
The AZGOP is composed of the State Party Chair, First Vice Chair, Second Vice Chair, Third Vice Chair, Secretary, Assistant Secretary, Treasurer, Assistant Treasurer, Sergeant-at-Arms, and Assistant Sergeant-at-Arms, plus the National Committeeman and National Committeewoman. Each Officer holds a two year term.

State Committeemen:

After the Maricopa County Committee meetings, State Committeemen shall meet to organize the State Committee not earlier than ten days after the last county meeting, and not later than the fourth Saturday in January following a general election. The State Committee consists of the County Chairmen from each county. State Committeemen are voted by PC's in their Legislative Districts every two years to represent their district to vote for the AZ GOP Chairman, and its Executive Board Members on even numbered years. The AZ GOP Members at Large are voted for on odd numbered years. The body of State Committeemen are made up of 1 of every 3 Elected PCs and they are also elected in November/December of even numbered years.

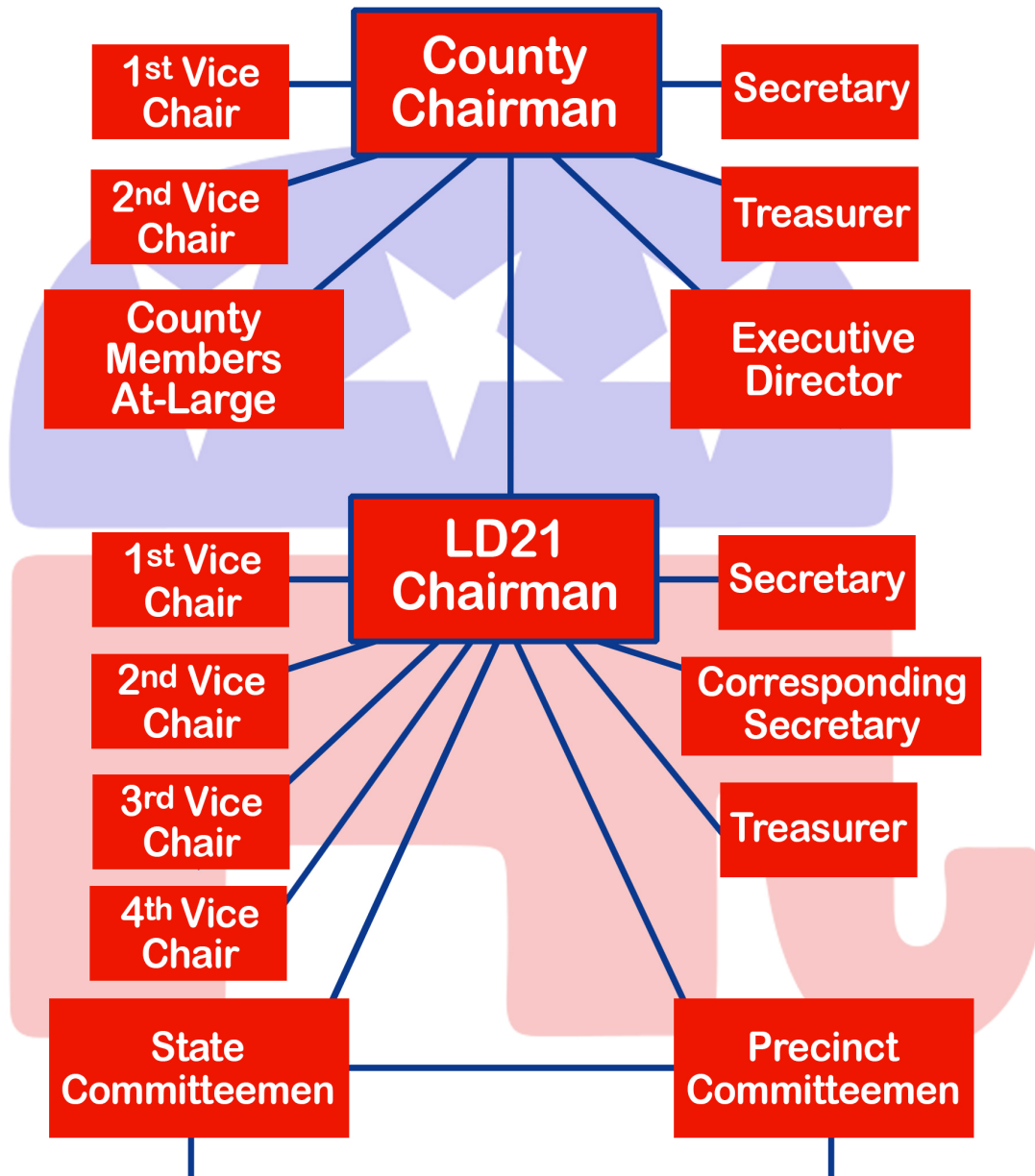


National & Arizona Republican ★ ★ ★ Party Structure ★ ★ ★





Maricopa County & Legislative District 21 ★ ★ ★ Party Structure ★ ★ ★



Approximately 56,000 Republican Voters in LD21



Maricopa County Party Committee - MCRC

The County Chair, plus District Chairs make up the County Organization called the Executive Guidance Committee (EGC). In Maricopa County, there is a Chair, First Vice Chair, Second Vice Chair, Secretary, Treasurer and five Members-at-Large.

Elected PC's vote for the MCRC Chairman/woman, and its Executive Board Members on even numbered years. MCRC Members at Large are voted for on odd numbered years at the Mandatory Meeting in January.

District Organization - LD21:

The officers of the District shall consist of a Chairman, First Vice-Chairman, Second Vice-Chairman, Third Vice-Chairman, Fourth Vice-Chairman, Recording Secretary, Corresponding Secretary and Treasurer. The offices of First and Second Vice-Chairman may be combined with the Third and Fourth Vice Chairman offices if necessary. Recording Secretary and Corresponding Secretary may be combined under one person. These officers shall constitute the Executive Board.

PC's and only PC's are eligible to vote for internal Party leadership that shape our Party, such as voting in Elections for District, County and State leaders as well as delegates to Party Conventions. PCs from each precinct also elect their own Precinct Captains, State Committeemen and District Organization every two years. After each general election, elected PCs meet to organize their legislative district committee. The meeting is held not earlier than the second Saturday after the general election and no later than the first Saturday in the following December.

State Committeemen for legislative districts are determined at the time of the LD organizational meeting. In a legislative district, there is one state committeeman nominated for every three elected precinct committeemen.

These leaders determine the direction of the Party and the policies and positions included in the Republican Party Platform. Precinct Committeemen are a key element of representative government.



Arizona is divided into 30 Legislative Districts (LDs). Twenty of those Districts are in Maricopa County. Arizona is divided into 9 Congressional Districts (CDs) and there 15 Counties in AZ:

County	Precincts	County	Precincts
Apache	44	Mohave	24
Cochise	49	Navajo	14
Coconino	71	Pima	248
Gila	39	Pinal	102
Graham	22	Santa Cruz	24
Greenlee	8	Yavapai	45
La Paz	11	Yuma	44
Maricopa	738		

TOTAL 1,483 Precincts Statewide: Each precinct has defined boundaries within a Legislative District, which encompasses many precincts. By state law each precinct is allotted one precinct committeeman, plus an additional one PC for each 125 registered Republican voters in that precinct. The more registered Republicans in a precinct, the more PCs are allowed in the precinct.

LD21 has 42 Precincts in the cities of El Mirage, Peoria, Sun City, Surprise and Youngtown. (Note that parts of Peoria, Sun City & Surprise fall within the boundaries of LD22.) As of October 1, 2020 LD21 has a quota of 445 PCs to represent approximately 56,000 registered Republicans.



Freedom is never more than one generation away from extinction. We didn't pass it to our children in the bloodstream. It must be fought for, protected and handed on for them to do the same.

-Ronald Reagan

How to Become a Precinct Committeeman

Term: The term of office for an Elected PC is two years and begins on October 1st after the primary election at which the precinct committeeman was a candidate and continues until October 1st after the following primary election at which a precinct committeeman is elected.

PC Qualifications – A Republican Precinct Committeeman must be:

A registered Republican entitled to continued representation on the primary election ballot.

Reside in their precinct.

Elected PCs: Are responsible to collect between 10 & 15 signatures from Republican voters in your precinct. File the nomination petition not sooner than 75 days before the election to appear on the ballot. If PC allotted positions is less than or equal to the allotted positions the Board of Supervisors will cancel the election and the PC automatically becomes an Elected PC.

However if there are more requests to become an Elected PC than there are allotted PC positions, your name will appear on the ballot during the August Primaries and PC candidates with the most votes will become elected PC's as stated in State Statute Title 16-822C.





Appointed Precinct Committeemen:

- Must be a qualified voter in the county, and a member in good standing in the Republican Party.
- The term of an appointed PC begins when the County Chairman completes the appointment, and ends at the next election in which the PC is elected or is otherwise removed by the County Chairman.
- They may resign by completing a resignation form and filing it with the County Chairman.
- Once appointed a PC has the same voting privileges as an elected precinct committeeman unless stated otherwise in State Statute or Legislative District or Maricopa County By-Laws.

Vacancy:

Vacancies are created by death, resignation, or when a PC moves from the precinct from which that person is elected or appointed. A vacancy also occurs when there is a failure to elect the allowed number of PCs at the primary election. Vacancies will not be filled by appointment until after the State Organization Meeting.

Filling Vacancy by Appointment:

The District Chair is charged with the responsibility of appointing PCs to fill vacancies. If the District Chair approves, he must sign the appointment within 15 days of receipt. Within the next 15 days, the MCRC Chairman, if approved, must certify the appointment and forward it to the Chairman of the Board of Supervisors for appointment.

Election or Appointment of Precinct Captain:

The District Chairman shall direct the PCs of each precinct to meet on or after October 1 on even numbered years and elect from among their number a Precinct Captain. If there is only one PC elected or appointed, he will serve as Captain until such time as there are sufficient PCs to hold an election. It shall be the responsibility of the Captain to provide the leadership necessary to meet the objectives of the County and the District. The obligations set forth by the Arizona Revised Statutes shall also be satisfied.



The GOP Data Center: PCs have access to this site, which provides information that will enhance your understanding of voter history.

<https://www3.gopdatacenter.com/rnc/Login/Login.aspx>

The importance of politics is such that everyone who cares about causes greater than themselves **should** be involved!

What is a Precinct Committeeman?

A Precinct Committeeman is the smallest political unit who represents 125 or more voters. Each precinct has allotted seats based on the population of registered Republicans in a precinct. Each precinct has defined boundaries within a Legislative District, which encompasses many precincts.

Staying Involved and Active Visit:

www.LD21.org on a regular basis for information on upcoming events, meetings, and links to useful resources. Most communication from the District is by email, so be sure to provide your complete contact information.

Attend LD21 Meetings:

The 3rd Thursday of the month at 10050 W Bell Rd, Sun City 85351. Listen and learn from informative and entertaining speakers who share our mission. The doors open at 6pm and the meeting starts at 7pm. You **MUST** be a registered Republican to attend.

Precinct Committeeman's Mission:

Deliver the maximum number of Republican votes from your precinct. As an ambassador you can see why we consider PC's to be the most important, most critical officials in our Party's structure. Look at it this way, the Republican Party looks a lot more like you, with you in it!

PCs are committed, patriotic, "grassroots" volunteers who are political leaders. PCs build relationships with their neighbors, promoting party views, marketing candidates, organizing meetings, and recruiting volunteers.



Precinct Committeemen Duties

PCs serve as year round campaign volunteers. They canvass, deliver campaign literature, gain access to, and hold the respect from Republican elected officials. They can also act on behalf of their constituents with elected officials. Electing party leaders who represent their communities is a duty of a PC. They listen to and work with the public to learn about their needs and interests and encourage them to become involved.

A PC's Responsibilities:

- Attends ALL Legislative District and Mandatory Meetings
- Represents the Republican Party to members of the public
- Promotes party views and party platform
- Supports Republican candidates running for office
- Builds a relationship between Elected Officials and voters
- Watches for new residents
- Promotes events at local levels
- Is an influencer and the most direct contact to the public
- Represents 125 or more voters in their precinct
- Is responsible to meet, and get to know their neighbors
- Educates voters on social and economic issues
- Listens to and addresses voter concerns
- Organizes meetings to register like minded voters
- Unites the Party and it's over all goals
- Recruits new PC's
- Collects signatures for Republican Candidates
- Facilitates voter registrations and absentee ballot access
- Leads the "Get Out The Vote" (GOTV) outreach effort
- Distributes campaign literature
- Makes recurring donations @ LD21.org click on Donation

A Look At Your Precinct:

- Make a complete list of every potential voter in the precinct or area to be covered
- Determine the leanings of each potential voter
- Persuade the undecided and uninterested people to vote your ticket. Gain their confidence.
- See to it that every Republican and probable Republican voter is registered and is brought to the polls



Maintain Organization: PC's attend monthly Legislative District meetings to stay informed of current local and state wide issues.

Area Directors plan Party strategies with Precinct Captains who relay that information to their PC's by having strategy meetings and plans of action.

Maintaining the organization is another duty of PC's, with tasks including updating records, printing and dispersing voter registration forms and keeping a database of residents in the community registered to vote.

Non-Election Year Activities:

- Build relationships with Republican, Independent and Democrat voters
- Dividing up the precinct into smaller areas of focus (sub precincts)
- Engaging in social activities with your neighbors, such as barbecues, homeowner associations meetings, book clubs, block parties, schools events, etc
- Know your sub precincts, greet people who move in
- Identify possible Republican voters and register them
- Develop an email list of voters in your precinct
- Connect with neighbors on social media
- Learn what issues are important to your neighbors
- Invite your friends and neighbors to Republican events

Election Year Activities:

- Distribute campaign literature in your precinct
- Canvass neighborhoods, watch for new residents and register identified Republican and Independents
- Walk door-to-door with candidates
- Find yard sign locations within your precinct
- Assist your local candidates with petition signature gathering, mailings, and phone calls, post cards, and other campaign activities
- Promote candidates, and local events
- Arrange events where the public can meet those running for office
- Hold events in your precinct for neighbors to meet candidates, such a coffee meetings, social meet and greets, or cottage meetings
- Help recruit volunteers to work with you in your precinct or work for local candidates
- Inform voters of our positions on issues and candidates



- Motivate voters to go to the polls and give them reasons to vote for Republican candidates.
- Participate in meetings, special events, and fundraisers
- Get our informed voters to the polls.
- GOTV (Get-Out-The-Vote) Motivating voters to go to the polls and vote for our Republican candidates.
- Participating in meetings, special events and fundraisers.
- Get GOP Data Center Access fro AZGOP to get walking list to understand voters in your precinct better.

How to be an Effective Leader in your Precinct

Be Self-Motivated:

Do not wait for someone to tell you what to do. Be familiar with the duties of a PC and begin your work immediately.

Be a Planner:

Write a plan and set goals for your precinct. In your plan include your responsibilities, the activities of the Party, the timeline for accomplishing your goals, the people who will help you with registering voters, and turning out the vote on Election Day.

Recruit:

Make a list of all the needs your Party has and work to fill each of the spots with people who have the special skills to meet the needs. Always be on the lookout for people who might make a good candidate if encouraged. Be aware of people who may be able to raise funds for the Party.

Be Informed:

To be a good precinct committeeman, you must know the election laws, party rules, who is seeking office, local/statewide issues, demographics of your precinct, vote history of your precinct, changes in your community, overall plan for the Party, and where everyone fits into that puzzle.

Delegate:

A precinct that contains up to 1200-2200 voters requires the work of more than one or two people. Encourage people to become active volunteers in the political process. Give them definite things to do, see that they follow through on their assignments, and thank them or recognize them in some special way.



Communicate:

Deliver the Republican message throughout the precinct by written communication, telephone, flyers, publications, email, social media, or simply talking to your friends and neighbors. You are responsible for listening to your constituents, helping them solve problems, answering questions, and passing along information to your county, district, and state chairman. This may be helpful to them in understanding the thoughts of the grassroots.

Network:

Knowing all kinds of people is the smartest thing a person can do. Go out of your way to help people, join like minded clubs, and be the problem solver in your community and circles of friends. The Area Coordinators, Precinct Captains and PCs are what the front line soldier is to the military. The “brain trust” of a political party may take great strategy decisions like the General Staff HQ does in the military. It may throw up a great barrage of radio, TV and newspaper ads or publicity to provide an “umbrella”, like air cover or an artillery barrage - still, it is the precinct workers, like front line troops, who must go in and take the ground.

Precinct Captain Duties

- Plan on meeting with your PCs once a month and mentor them.
- Compile data spreadsheet of area precincts with voter contact information such as first and last name, address, email and phone number.
- Make sure PCs carry voter registrations with them at all times.
- Voters should be contacted at a minimum 3-4 times a year, via in person, phone, or mailings.
- Find Elected and Appointed PCs on the Maricopa County Website: <https://recorder.maricopa.gov/elections/precinctcommitteemen.aspx>
- Reach Independent voters – Return Independent and No Party voters back to being Republicans.
- Follow up on PCs progress.
- Find out what the current issues are with voters.
- Provide information on our Republican Candidates and Collect signatures for them, so that they appear on the ballot.
- Canvass ALL precincts with Golden Ticket distribution 1 to 2 weeks prior to ballots being mailed out.
- Election Day – Volunteer to work the voting centers and/or provide transportation for voters.
- Register for “Request to Speak” for our AZ State Legislature. Go to ezaz.org to sign up.
- Voter Registrations – Be proactive, ask businesses to allow non-partisan voter registration at their place of business. Be creative!

Precinct Captain Removal:

A majority of the PCs of a precinct must petition the District Chair to call a special meeting of that precinct for the purpose of removing the Precinct Captain of that precinct. At such a meeting, a majority of committeemen of that precinct, in person or by proxy may remove a Precinct Captain and elect a new Precinct Captain.

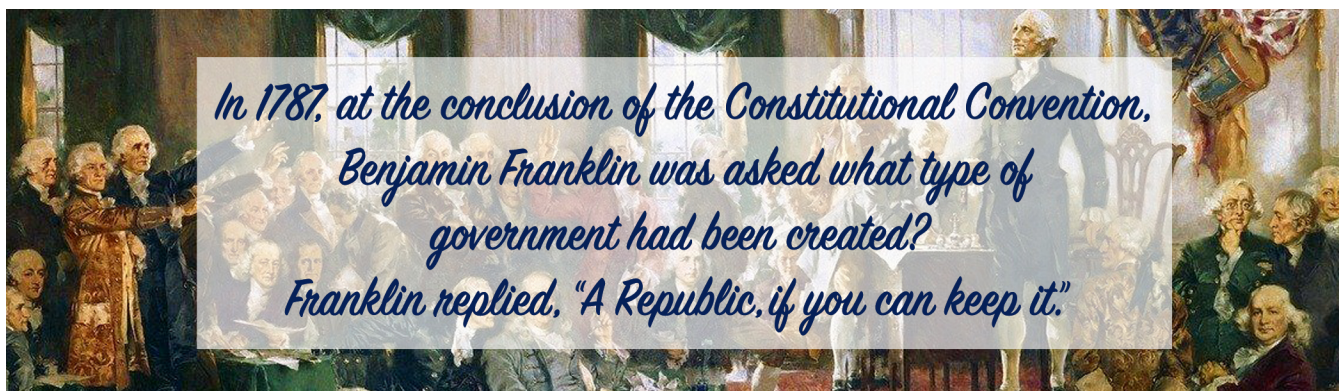
Area Coordinators:

- The Executive Committee shall divide the District into four areas to be called District areas.
- The First Vice Chair shall nominate four District Area Coordinators for approval of the Executive Committee. Area Coordinators shall serve at the pleasure of the Executive Committee.
- Area Coordinators are appointed positions and shall reside in the district.

Area Coordinators Duties

- Plan party strategies with Precinct Captains who relay that information to precinct committeemen.
- Meet monthly meetings with Precinct Captains to provide and record voter updates and report to the Executive Board.
- Ensure that each Precinct Captain works with their Precinct Committeemen to compile data spreadsheet for their precincts.
- Elected and Appointed PC's can be found on the Maricopa County Website List of Precinct Committeemen at:
<https://recorder.maricopa.gov/elections/precinctcommitteemen.aspx>
- Strategize to reach Independent voters – Return Independent and No Party voters back to being Republicans.
- Actively look for potential candidates who may run for office, and work with Executive Board to raise these individuals up.
- Being an effective PC takes both time and commitment, but the rewards are many. You will have the satisfaction of working to elect Republican candidates who support our shared ideals, values and will lead our communities, our state, and our nation to a brighter, stronger tomorrow.
- In demonstrating a bit of your own leadership potential, you will make some great friends along the way that will last you a lifetime!





In short, your job as a Republican PC is to keep the Republic!

Recruiting Volunteers:

Recruiting Volunteers are the key to any successful organization. Put simply, it is impossible to have a successful election without an army of volunteers who are willing to spend their valuable time helping you and the cause achieve its goals and mission.

Effectively recruiting and utilizing volunteers requires a focus on getting to know people individually. It's easy to know their names, contact information, and times of availability. It's hard to hone in on their special skill sets – whether that be making calls, writing, or updating the database – and ensure they have plenty of work to do. So make it a point to regularly check your to-do list and match your skilled volunteers with the jobs that best fit their talents.

Ask volunteers for THEIR ideas for making the organization more effective. You will likely be surprised by how many creative ideas they have, but they don't share those ideas because no one takes the time to ask.

Here are a Few More Tips:

- Always have a plan in mind for your volunteers before asking for a time commitment
- Let volunteers know what you need done and how much time will be required
- Have all necessary supplies and information on hand to help them complete the work
- Be sure volunteers are well-trained and help them understand how important their role is in winning
- Monitor their work and thank them personally and in public when possible
- Ask them to invite a friend to help on projects – build the volunteer base!





Where to Look for Volunteers

- Family members, business associates and peers
- Friends, and neighbors that you see and talk to frequently
- People who belong to the same social clubs/organizations
- Individuals involved with other service and not-for-profit organizations
- Churches in your community
- Coalition groups that support Republican values

Personal Contact Wins Elections

- Voters tend to be more easily influenced outside of campaign time. They are more open to both pro and anti information, crediting it as fact, not politically slanted. Once campaigns start, they discount more as campaign propaganda.
- The more alert, civically active person tends to make up his mind early and actively support his party or candidate.
- A very small number of people who vote are late deciders influenced by last minute issues and statements.
- Your personal influence can bring to the polls votes that otherwise would be cast for the opposing party.

Know Your People:

The success of your personal contact efforts will be enhanced by the basic information you can gather. The most important tool is your GOP Data Center voter locator List. You will want to know who the people are, where they live, and collect data about each person, his leanings, contact date, Absentee Ballot; PEVL; In Person Poll, place of work, lodges, clubs, memberships, etc, good friends, church, names of children, schools, hobbies, pet peeves etc; Are they willing to volunteer, Invite to happy hours/parties; invite to Republican meetings; District donors.

The Objective is To Win. You must get every possible Republican vote in the ballot box. Win by as large a margin as you can. Because the votes are added up together by state, by county, by city or town, or by judicial, legislative or Congressional districts.



Where the Winning Votes are

Loyal Republicans:

Are the nucleus of the party. DO NOT forget them! Taking them for granted can lose them. Your primary duty is to engage them and get to the polls.

Independent or Undecided Voters:

Independents, new voters, new citizens, non-voters and weak Democrats are our second priority. New U.S. citizens are uneasy and uncertain in a strange land. Democrats suggest that to do things in the true American way, one should always vote Democratic. And to immigrants whose life goal was to become accepted as Americans, this is an argument of overwhelming strength. But this game can be played by both sides!

Swing Voters:

Don't expect swing voters to have a sudden epiphany and be swayed by your conversation. If they are swayed, get them to subscribe to election alerts, get their emails and phone numbers for follow up campaigns. Stay connected with the undecided voter and always come back to the reason you're there in the first place, your candidate. For, example: "<Name of the voter> can <name of the candidate> count on you for your vote?"

First Voters:

To get the votes of a group, no one is more effective than a member of that group. If you can get a team of young Republicans First Voters working in your precinct, handling the responsibility of getting to other First Voters, this is a long step forward. You can make working for the Republican Party "the thing to do, as it is the Party of Opportunity."

It is Important to Determine a Lost Cause:

About 80% or more declared Democrats will vote a straight Democrat ticket. You may spend hours or days trying to convert a Democrat and still not be certain that you have succeeded. Walk away.

Importance of Information:

Keep up with MSM, Social media, radio, TV and other news and opinion media. Know where our candidates stand and what their opposition is saying. Know how the columnists and commentators are interpreting events. By doing this, you will get ideas for countering the other side's arguments.

**As long as you're going to be thinking anyway,
think big.**

-Donald J Trump



Summary: Where the Winning Votes Are:

The votes, in addition to regular and remind-able Republicans, which are needed to win are not so much votes that switched or persuaded by careful argument as they are votes by “civic wallflowers” who are unconcerned, uninformed, uninterested and unlikely to vote. Whichever side reaches them, extends a friendly hand, asks for their vote and shepherds them through registration and the polls is most likely to get their support.

Priorities in Precinct Work:

In most precincts there will be insufficient workers and inadequate time to devote hours of personal contact to every voter. Some system of priorities must be set up. Battles in wars and efforts in politics both are referred to in terms of a “Campaign”. Both require careful staff work, assessments of your own strengths and evaluations of your enemies weaknesses. In war, a commander who is given an objective immediately seeks all the information possible on the enemy. But his primary concern is with his own troops - their morale, their training, their equipment. Building a striking force gets top priority. Similarly the successful precinct leader to Republicans. They are the core, the largest part of the vote and the easiest and most efficient to get to the polls. The second priority is to woo the independent or undecided vote. They take more time and effort, but are needed to do a really good job. If after these basic jobs are completed, you have surplus time, go after Democrats. They are the third priority.

Sources of Information on Your Precinct:

- GOP Data Center
 - New Movers List ideally provided by Realtors
 - NextDoor
 - Social Media
 - Maricopa County Precinct Maps
- <https://recorder.maricopa.gov/reviewer/default.htm>



Canvassing:

There are two types of canvassing – going door-to-door or making phone calls. The purpose of canvassing is to contact each residence within your precinct to find favorable voters and register new voters who are favorable to the Republican Party.

- If someone does not want to identify with a political party, simply ask questions about certain issues or candidates. This will indicate a person's political leanings.
- Use the information you gather to help you target, set goals for registrations, and most importantly, get-out-the-vote on Election Day.
- Use a spreadsheet to keep track of voters' special interests, activities, and concerns about issues.
- People of Importance – Register high schoolers turning 18 to vote, college students, elderly/confined persons, people who travel on business, snowbirds leaving before the General Election may need an absentee ballot, or will need a ride to the polling place.

Canvassing Scripts:

A canvassing script allows for volunteers to practice and rehearse before knocking on doors. Having a script is a great way to structure your campaign and make the most out of every conversation had with voters. Follow up with the voters you contact.

Generic Survey:

Opening and Question 1: “My name is _____ and I live on _____ street. This is _____ who is working with me, We are making a Voter Census for the Republican Party and just wish to ask you few quick questions. (Voter may respond immediately to mention the Republican Party, giving you a clue to his or her party leanings.) First, is your name _____? Or May I have your name?

Question 2: Are there others of voting age living with you or in your family? May I have their names?

Question 3: Is your correct phone number (give number) Or: May I have your present phone number and email address?

Question 4: Review each name and check relationships.

Question 5: “Do you happen to be a Republican or a Democrat?” (Pause and wait) “Or don't you consider yourself either one? (If not either one, and seems cooperative) “Do you lean to one party more than the other? “Which party's candidates do you generally vote most for? “How about the other people of voting age in your household? Ask about each one.

Question 6: Are there any persons in your household who will turn 18 within a year or two?

Question 7: (If voter is a Republican) Would you interested in helping us work for the party?

CLOSE INTERVIEW: “Thank you very much. You have been very helpful and I look forward to seeing you again.

AFTER INTERVIEW: STOP before your next call, write down anything else that will help you remember this voter, establish a bond with him, or general interest.

Additional Recommendations:

- Be brief
- Never Argue
- Be friendly. This person is a friend regardless of party.
- Always leave on a note of friendliness
- Once more: NEVER ARGUE!
- SMILE, SMILE, SMILE!

Voter Persuasion Script:

- Hello, may I please speak with <name of the voter>?
- My name is <name of volunteer>, and I’m a volunteer/student intern on the behalf of <name of your campaign>. Are you familiar with <name of candidate>?
- If they are familiar (ask them): Can we count on your vote for <name of your candidate>?
- If yes: Thank you so much. Give me your email I will keep you updated about the campaign.
- If no: Ask them what their concerns are and try to address it. {If you are able to persuade them, then thank them for their time and leave}
- If they are not familiar: I am volunteering for <name of the candidate> because <list reasons for rendering support>. It is important to have a candidate who listens to our concerns. What are some of the issues that matter to you?



- Engage the voter and let them talk. Record their answers on your walk sheet. If there is little response move on to the next question.

So can we count on you for your vote?

- If yes: Thank you so much. Give me your email I will keep you updated about the campaign.
- If no: Thank you for your time.
- Still undecided: Thanks for your time. <Name of the candidate> hopes to earn your support. Have a great day!

GOTV - Get Out The Vote:

The GOTV script is used to ensure your core supporters don't forget about Election Day and help people get to the polls if needed. The script aims to increase voter turnout and motivate the occasional but supportive voter to show up at the polls. The volunteer must keep it local and positive.

One thing to keep in mind is that it's not about you rather it's about them, the voter. Subtle changes in language can make a big difference in the impact of your script. Consequently, avoid using lines like "I need you to vote", say: "We need you to vote."

If voters intend on voting, give them information about the polling station and the ideal time to cast the vote.

Avoid persuasion during GOTV. Your goal is to reach the maximum number voters so don't get drawn into conversations or arguments. It is not a persuasion campaign and for that reason move on to the next voter if the former is not interested.

Remember to prioritize contacting voters who live alone as they are less likely to have a plan as compared to the ones living with their families. Always close by thanking the voters for their time. For example: "Thank you for your time. Have a great evening."

Get Out The Vote Script (GOTV)

- Hello, may I please speak with <name of the voter>
- My name is <name of volunteer>, and I'm a volunteer/student intern on the behalf of <name of your campaign>.



- A few weeks ago you promised to vote for <name of your candidate> on Election Day <mention the date>
- Do you still intend to vote on <date of polling> for <name of your candidate>
- If yes: Great! An early voting period is <give the time> and your polling place is at <mention the location>. Do you know where that is? {Help them if they are unaware as to where it is}
Thank you for helping us.
- If no: Thank you for your time. Have a great day!
- Assess the data that volunteers updated during the canvassing session right after it is over. You can make it easy for voters to reach out to you with questions (by having volunteers give them contact details) or be proactive if they have agreed to be added to your contact list.

Depending on how they want to be contacted, follow up with voters through:

- Calls – Make GOTV calls in the final weeks leading up to the election.
- Texts – Send peer-to-peer texts with polling locations.
- Email – Send mass emails reminding people to vote/asking for donations.
- Thank You Cards - A lost art that will put you above the rest!

In Summary, the second step in effective precinct work is, ascertaining with certainty for whom they will vote.

Voter Registration

We need to register every likely voter we find in each of our precincts. Not only do we have new individuals and families moving to our state every day, we have hundreds of potential voters to reach out to in our very own neighborhoods right now. These are the people we know as friends, people we know in our clubs, people we see and chat with at the grocery store. But for whatever reason, they are not voting. We MUST change this!

Voter Registration Requirements

<https://azsos.gov/elections/voting-election/register-vote-or-update-your-current-voter-information>





How to Register a Voter:

As a PC, you should ALWAYS have Voter Registration forms with you. Maricopa County residents have three ways they can submit their voter registration:

- Online registration: ServiceArizona.com
- Paper State Form_
- Paper Federal Form

When should you update your existing registration?

- Every time you move
- Have had a name change
- Or change your political party affiliation
- Always use a black ink pen to fill out a Voter Registration Form!

Who CANNOT register to vote?

- Non U.S. Citizens. (Greencard holders, permanent residents, etc)
- Felons without their civil rights restored. First-time, single felony offenders get their rights automatically restored after all court orders are completed.
- Adjudicated incapacitated as ruled by court.

Felons can have their Civil Rights restored if they have done the following:

- Paid all financial obligations, fines, court costs and restitution
- Completed their consequences probation, community supervision
- Completed other requirements treatment and community service

Go to: <https://www.maricopa.gov/3851/Get-Help-to-Restore-Your-Rights>

Register voter's at their physical home address, never a business address!

All yellow & green tinted fields of the voter registration are required fields, while the blue fields are only recommended. After completion, verify that the Voter has properly filled out the Voter Registration form, before leaving a copy from the completed form with the Voter. Always offer to mail the original Registration form for the voter within 5 days of collecting it to the Maricopa County Records Office. Forward the newly registered voters information to the Precinct Captain so that there will be future follow up with this voter by one of the PCs, before mailing.

It takes the MC Records Office about a week to process paper voter registration forms and 24 hours for online registering. Eligible voters should keep a copy of their paper voter registration form or confirmation number (if registered online) for their records. After the registration is processed, Maricopa County voters can access their personalized voter dashboard to check their registration online at BeBallotReady.Vote. A digital voter ID card is also available. If a voter does not see their updated registration status online a week after submitting their voter registration form, they can contact the MC Records Office at (602) 506-1511 or email at voterinfo@risc.maricopa.gov. Advise the Voter that he/she will receive their Voter Registration ID Card in approximately one month

Election Types:

- Jurisdictional - Refers to off-season elections where Jurisdictions like Cities, Towns, School Districts and Special Districts hold elections.
- Presidential Preference (PPE) - Ballots are political party specific. The only candidates in this election are the qualified Presidential Primary candidates.
- Primary - In August of even years partisan candidates run on this ballot to represent their party for the General Election. Ballots are party specific and voters without a political party must tell MCRO which ballot they would like to receive.
- General - In November of even years the winners of the Primary Election, judges, nonpartisan candidates, and propositions appear on this ballot. Ballots are precinct specific, not party specific.
- MORE QUESTIONS? VISIT MARICOPA VOTE OR CALL (602) 506-1511

Consider becoming a Certified Deputy Registrar. It's an easy 2 hour class! Go to: <https://recorder.maricopa.gov/elections/vrtoolkit.aspx>

Material Needed for Voter Registration:

- Several Clipboards
- Voter registration Forms
- PC Appointment Forms
- Black Ink Pens
- Table (optional)
- Chairs (optional)



Ask an identifying question to Make Sure People are Conservative:

- How do you feel about securing the border?
- How do you feel about supporting our police who put their lives on the line everyday for us?
- How do you feel about locking up convicted criminals who are “illegal aliens”?
- How do you feel about about the Green New Deal?
- How do you feel about Election Integrity?
- How do you feel about our current President?
- How do you feel about Red Flag Laws?

Response:

- If the answer is in alignment with our values: Are you registered to vote at your current address?
- If the answer does not align with our values: Thank you so much for your time. Have a great day!

If they are conservatives who are registered to vote, ask:

- Will you join our local group to help register other voters?
- Will you sign our candidates petition who supports _____?

Example Voter Registration Plan:

- Schedule time to register voters
- Pick a public location
- Set a beginning and end time
- Get permission
- Ask your family and friends to help
- Input voter information onto an excel spreadsheet
- Return completed voter registration forms within 5 days to MCRO

Where to Register Voters:

- Shopping Centers
- Libraries
- Tailgate Events/Sports Games
- Gun Shops/Shows
- Festivals/Fairs
- Churches
- Workplace
- Schools/College/Universities
- Parks
- Family and/or friend gathering
- Fraternity/Sorority or Association Meeting
- Community/Neighborhood meeting
- Book clubs



**We share one heart, one home, and
one glorious destiny.**

-Donald J Trump



Preamble

"We believe in American exceptionalism. We believe the United States of America is unlike any other nation on earth. We believe America is exceptional because of our historical role - first as refuge, then as defender, and now as exemplar of liberty for the world to see. We affirm - as did the Declaration of Independence: that all are created equal, endowed by their Creator with inalienable rights of life, liberty, and the pursuit of happiness. We believe in the Constitution as our founding document. We believe the Constitution was written not as a flexible document, but as our enduring document. We believe our constitutional system - limited government, separation of powers, federalism, and the rights of the people - must be Preserved for future generations. We believe that people are the ultimate resource - and that the people, not the government, are the best stewards of our country's God-given natural resources. We seek friendship with all peoples and all nations, but we recognize and are prepared to deal with evil in the world."

The Republican Party Platform

"The American Dream is at risk," the platform opens. It promises that Republicans will "begin anew, with profound changes in the way government operates; the way it budgets, taxes and regulates." The importance of this sentiment cannot be undervalued. The Republican Party is the only political party that stands for the value of all human life and fights to exponentially increase the opportunities available to all Americans.

Life: Republicans assert the sanctity of human life and affirm that the unborn child has a fundamental individual right to life which cannot be infringed. We are unashamedly pro-life.

Marriage: The Republican Party stands in support of a Constitutional amendment to preserve the centuries-old definition of marriage as the union of one man and one woman

Job Creation: The best jobs program is economic growth. Republicans will pursue free market policies that boost employment, create job growth and foster economic prosperity for all.

Small Business: Small businesses are the leaders in the world's advances in technology and innovation, and we pledge to strengthen that role and foster small business entrepreneurship.

Tax Relief: Taxes, by their very nature, reduce a citizen's freedom. We reject the use of taxation to redistribute income or to fund unnecessary or ineffective government programs.

Second Amendment: Republicans uphold the right of individuals to keep and bear arms, a right which antedated the Constitution and was solemnly confirmed by the Second Amendment.

Voter Integrity: Voter fraud is political poison. It strikes at the heart of representative government. We call on every American to preserve the integrity of the our electoral process.

Education: Parents are responsible for the education of their children. We support providing broad educational choices to parents and children at the State and local level.

Immigration: In an age of terrorism, drug cartels, human trafficking, criminal gangs, and COVID the presence of millions of unidentified persons in this country poses grave risks to the safety and sovereignty of the United States.

Medicare & Medicaid: Republicans are determined to save medicare and medicaid with a candid and honest presentation of the problem and its solutions to the American people.



Healthcare: From the start, Obamacare has been about power, control and the expansion of government into every aspect of our lives. Republicans support the full repeal of Obamacare.

National Defense: The Republican Party is the advocate for a strong national defense as the pathway to peace, economic prosperity, and the protection of those yearning to be free.

Energy: We are committed to domestic energy independence. Republicans advocate an all-of-the-above diversified approach, taking advantage of all our American God-given resources.

Internet Freedom: Citizens have a right to express their voice and exchange ideas without censorship from big tech companies.

Republicans vs Democrats: Is there a Difference?

A voter may say, “There’s not a dime’s worth of difference; both parties are exactly alike.” As precinct committeeman registering new voters, you’re likely to discover a lot of Arizonians feel this way. Increasingly, voters are feeling a bit more independent, and are claiming to “vote for the candidate, and not the party.” However, ignoring a candidate’s Party affiliation risks missing out on one of the great advantages of our nation’s political system: the very reason that a candidate is listed as Republican or Democrat is that he or she subscribes to the basic philosophy for where their Party stands.

Key Principles Republican: The cornerstone of our philosophy is the belief that each person is responsible for his or her own place in society. Individuals are encouraged by the Republican Party to work to secure the benefits of society for themselves, their families, and for those who are unable to care for themselves.

Key Principles Democrat: are more willing to subordinate individual rights to the assumed needs of the group. They assume that society is collectively responsible for each of its members. They place less emphasis on individual enterprise and initiative.



Government and the Governed Republican: We believe the government should be limited to doing those things which people cannot do for themselves. The right to determine destiny should lie in the hands of the individual. Similarly, Republicans believe governmental power and resources should be kept close to the people, through their state and community leaders, rather than centralized in big government.

Government and the Governed Democrat: administrations have pushed for more and more centralized power in Washington, with secondary consideration for the rights of individual citizens and communities. This increased more federal controls and regulations, often in the hands of unelected bureaucrats unaware of the concerns and needs of local citizens, causing a severe erosion of local government across the country.

Economic Policy Republican: We believe in the competitive free enterprise system. Individuals must be free to use their talents. This is the key to personal and national prosperity. Republicans believe that the only limits to an individual's opportunity to succeed, are the limits of his or her own initiative and enterprise.

Economic Policy Democrat: say that the economy is too complicated to be left to free enterprise alone, and therefore must be subjected to ever-increasing controls by the federal government. They say that we are "entering an era of limitations" and therefore must lower our individual economic expectations.

Foreign Policy Republican: We believe peace and freedom can be protected only if America maintains a defense force strong enough to deter any aggressor. Republicans shun away from the paternalism of the 1950's and encourage other nations to shoulder responsibilities for their own problems. Republicans oppose unnecessary intervention in the internal affairs of other nations and stress helping our friends around the globe to develop the skills and strengths necessary to protect themselves.

Foreign Policy Democrat: The Democrat Party has vacillated between extreme isolationism, intervention, and confrontation tactics in cases like Vietnam, Cuba, and Korea. This inconsistent foreign policy has confused our allies and encouraged our enemies.

**Republicans believe everyday is the 4th of July.
Democrats think everyday is April 15th.**

-Ronald Reagan

Taxes and Spending Republican: Consistently strive to cut governmental spending and to eliminate costly overlapping and unnecessary governmental programs. Because Republicans believe individuals should control their own and the government's pocketbook, they believe tax increases should be voted on by the people.

Taxes and Spending Democrat: Their view is that the federal government knows how and where to spend money for local needs better than elected community leaders, and federal bureaucrats should continue to control funds to the states and localities and dictate how the taxpayers' money will be spent.



There Is A Difference!

I am a Republican because...

I BELIEVE the strength of our nation lies with the individual and that each person's dignity, freedom, ability, and responsibility must be honored.

I BELIEVE in equal rights, equal justice, and equal opportunity for all, regardless of race, creed, sex, age, or disability.

I BELIEVE free enterprise and encouraging individual initiative have brought this nation opportunity, economic growth and prosperity.

I BELIEVE government must practice fiscal responsibility and allow individuals to keep more of the money they earn.

I BELIEVE the proper role of government is to provide for the people only those critical functions that cannot be performed by individuals or private organizations, and that the best government is that which governs least.

I BELIEVE the most effective, responsible and responsive government is government closest to the people.

I BELIEVE Americans must retain the principles that have made us strong while developing new and innovative ideas to meet the challenges of changing times.

I BELIEVE Americans value and should preserve our national strength and pride while working to extend peace, freedom and human rights throughout the world.

Finally, I believe the Republican Party is the best vehicle for translating these ideals to positive and successful principles of government.

